



javarepublic.com

Coffee for the People by the Coffee People

Our partners join Java Republic because we make Ireland's best hand-roasted coffee – and we make it incredibly simple to serve it well to their staff, guests and customers.

Our people bring unparalleled experience, knowledge and dedication to every aspect of the process. We are always willing to go further, to dig deeper and to aim higher. It's our business to help your business.

What you hold in your hands is our Manifesto. It shows you the ideas that are the foundation of our Republic, and explains how we put them into practice every day. Read on, and discover how hard we work to provide a better coffee and tea experience for your customers.





Serve the People

We're the number one choice for over 1200 of Ireland's most successful offices, hotel groups, cafés and corporate catering services. When you meet us, you'll understand why.

We won't offer you anything off-the-shelf. We'll go above and beyond everyone in the industry to understand exactly what you need.

We'll talk to you about your challenges and pressures. Your untapped opportunities. Your staff, customer or guest profiles. Your geography, your venue and throughput. Your budget.

When we have the full picture, we'll create a unique bespoke solution for you. Whether it's a simple brew-based system, a sophisticated bean-to-cup machine that delivers the perfect cappuccino every time, or a highly-skilled barista making coffee on site, we guarantee that it will fit your business perfectly.

Tailored Solutions for Offices

The challenge

Keeping your staff on-site is key to your business. If you can't provide great coffee at the office, your staff will leave the office to find it - and you'll pay for it in wasted time, lack of focus and lower productivity.

The solution

Java Republic will create a bespoke coffee experience that fits your company environment, your budget and your work patterns.

Whether you need a simple and delicious brew-based solution, an automatic bean-to-cup machine or training for your baristas, we have the perfect tailored-solution to suit you and your team.



We have over 300 people working here in our building, all with different tastes when it comes to tea and coffee, so it was a huge challenge to find a supplier who could deliver excellence in the range of products, and give us a seamless, hassle-free service.

We breathed a sigh of relief when we found Java Republic. From the initial meeting and tasting session, through to the consistency of product quality and the reliability of the service, Java Republic exceeded our expectations. We're delighted to have them as partners and look forward to years of doing business with them.



**Trish Hogan
Manager – Facilities & Global Travel
Fineos Corporation UC**



Here at LinkedIn we have a very diverse team and they are very discerning about their coffee and tea. Luckily, we've had Java Republic on board from day 1.

We partnered with them back in 2010 when we opened our Dublin offices and they are behind the brilliant coffee and tea options we offer.

They train the staff for our cafe-style barista stations and keep the Micro Kitchens across our Dublin campus supplied and serviced.

Keeping over 1000 people happy is a tall order, but Java Republic make it look easy.

Eileen Slamon
Workplace Services Manager
LinkedIn



Tailored Solutions for Hospitality Services

The challenge

Coffee is crucial part of the corporate catering mix. Whether you're catering to a private company or a public hospital, to a corporate event or a concert hall, we know you need to deliver a top-notch experience that's hassle-free for you and your customers.

The solution

Trust Java Republic to work with you to create the right solution for every environment and to add the 'wow' factor that sets you apart from your competitors.

Whether your contract calls for a simple brew based coffee solution or a bean-to-cup machine, we guarantee that you can offer your clients consistently excellent quality.



Tailored Solutions for Hotel Groups

The challenge

You work hard to get guests through the doors of your hotel. When they leave in search of better coffee, you pay the cost in lost revenue.

The solution

Java Republic can help you offer a coffee experience that your guests will crave and locals will travel the extra mile for. More importantly, we can make it work for you commercially.

We can recommend a bespoke blend that matches the tastes of your customers. We can provide and service the equipment – and we can up-skill your staff to barista standard so you can charge a premium.



Our expectations were pretty high. We wanted great coffee at a fair price, with brilliant service, training and support. In fairness to Java Republic they give us all that and more.

They understood that it's not enough for us to offer them, our guests, a great product, we have to be able to deliver it perfectly every time. Our staff have attended courses at the Java Republic Barista University and visited the Roastery, so we are 100% confident that they now know everything there is to know about preparing and serving excellent coffee.

Our representative visits the hotel frequently to check on quality and, if there is an issue, it is identified and rectified immediately.



**Paul Joy
Assistant General Manager
Morrison Hotel**



We provide a huge volume of artisan coffee to customers at our four Dublin city centre locations every day, but we never let scale compromise preparation or quality.

Java Republic has been a big part of our success story. They install and service our fantastic equipment. They keep our baristas at the top of their game through training and knowledge. The quality of the bean and blends they provide us speaks for itself.

So what does all this mean for our customers? It means that every cup we serve is one of the best the city can offer.

Natalya Kane
Head of Finance & Retail Operations
KC Peaches



Tailored Solutions for Cafés

The challenge

The number of big brand multipliers is snowballing. Bean to cup coffee is available almost everywhere. To survive and thrive, you have to offer an experience that your customers can only find at your venue.

The solution

We can tailor a unique solution to fit your location, the experience levels of your staff, and the preferences of your target customer.

We can select the perfect equipment, and offer barista training to SCA accredited standards – so your team have the skill and confidence to prepare consistently brilliant coffee. You'll have the flexibility to display the Java Republic brand, or to put your own brand front and centre. It's up to you.



We delight the People

There are no shortcuts to great coffee: We only use the best beans. We hand-roast individually.

We never add water to cool our beans, or to increase weight. We protect the freshness of our coffee by roasting and packing on the same day. We cup and taste every single batch we make.

We don't stop when our coffee leaves the Roastery: Our relentless barista training and quality audits maintain the extraordinary standards your coffee drinkers demand and deserve.



Coffee for the People...

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We do this to protect the quality of our coffee, but also to help you earn greater customer loyalty.

Quality at our Roastery

A lot of coffee companies talk about quality control – but none of them follow through the way we do.

Our investment in quality is visible in every bean we source and in every stage of our hand-roasting process.

It doesn't stop there. We pursue a better-than-best practice policy right up the moment when customers enjoy our coffee.

If it sounds like a lot of work, it is. But when you are as passionate about coffee as we are, it's a pleasure. And it's also a crucial step to ensure that each and every blend meets our exacting standards.

But don't take our word for it. Java Republic is the only coffee company in Ireland to have four roasters accredited by the Specialty Coffee Association.



Train the People

Barista University

Our Barista University is among the best equipped coffee training centres you'll ever see. This is where we carry out all our on-site training. We also use this facility as our tasting room – where our Quality Team ensures that each and every blend of Java Republic coffee meets our exacting standards.

Really good espresso can only be made by well-trained baristas. To ensure our coffee is made to the best possible standards, we ask our clients to commit to a training programme. Even with the best coffee beans, you can ruin your reputation by serving just one bad cup of coffee. That's why we have a complete programme of service and training to ensure that every coffee that you serve does justice to our award-winning, hand-roasted coffee beans.

SCA Courses

At Java Republic, education is at the heart of everything we do. We know that providing a world-class training programme helps ensure that every cup of coffee is served right.

We offer a range of Specialty Coffee Association (SCA) accredited courses, including a pathway to their prestigious Coffee Diploma. This means our training is measured against the highest possible industry standards for coffee education.

Our SCA Authorised Trainers (AST) deliver a range of courses to suit everyone. We can help staff approaching the coffee machine for the first time, or more experienced baristas looking to further their skill base. We can even help head baristas take their career to the recognised professional standards.

The Art of Milk

The measure of any great barista is their skill when serving a milk-based coffee. While some purists like their coffee black, we appreciate the art and science that goes into crafting steamed milk.

These images showcase the art of harnessing steam to foam, froth and texture milk in perfect harmony with a shot of espresso.

If you want to serve your customers a coffee that looks his good, talk to us: We can train your baristas to reach this standard.





Stand up for the People

In 1999, we declared the 'Java Republic'. This was our rebellion against the state of coffee in Ireland. We decided enough was enough. It was time to put an end to unethically sourced beans, low-quality roasting and inferior blends.

In the last twenty years, Java Republic has gone from strength to strength. Today we are a fiercely independent, Irish-owned company offering Ireland's most exceptional coffee and an incredible selection of 46 organic teas.

Our People

These are the people that make it all happen: experts, passionate and conscientious.

Every day we work together to deliver the best coffee & tea on the planet. It starts with the experts who source the best beans from the best farmers. It takes in the dedicated crew who receive the green beans at the warehouse door – and those who will pack and deliver the finished product.

It includes the experienced artisans who hand-roast each bean varietal, and the service and training expertise to make sure you serve it perfectly.

Finally, our team includes people who know how to make a great foodservice business even better – not just with coffee and tea, but with a truly memorable experience.

75+

passionate experts

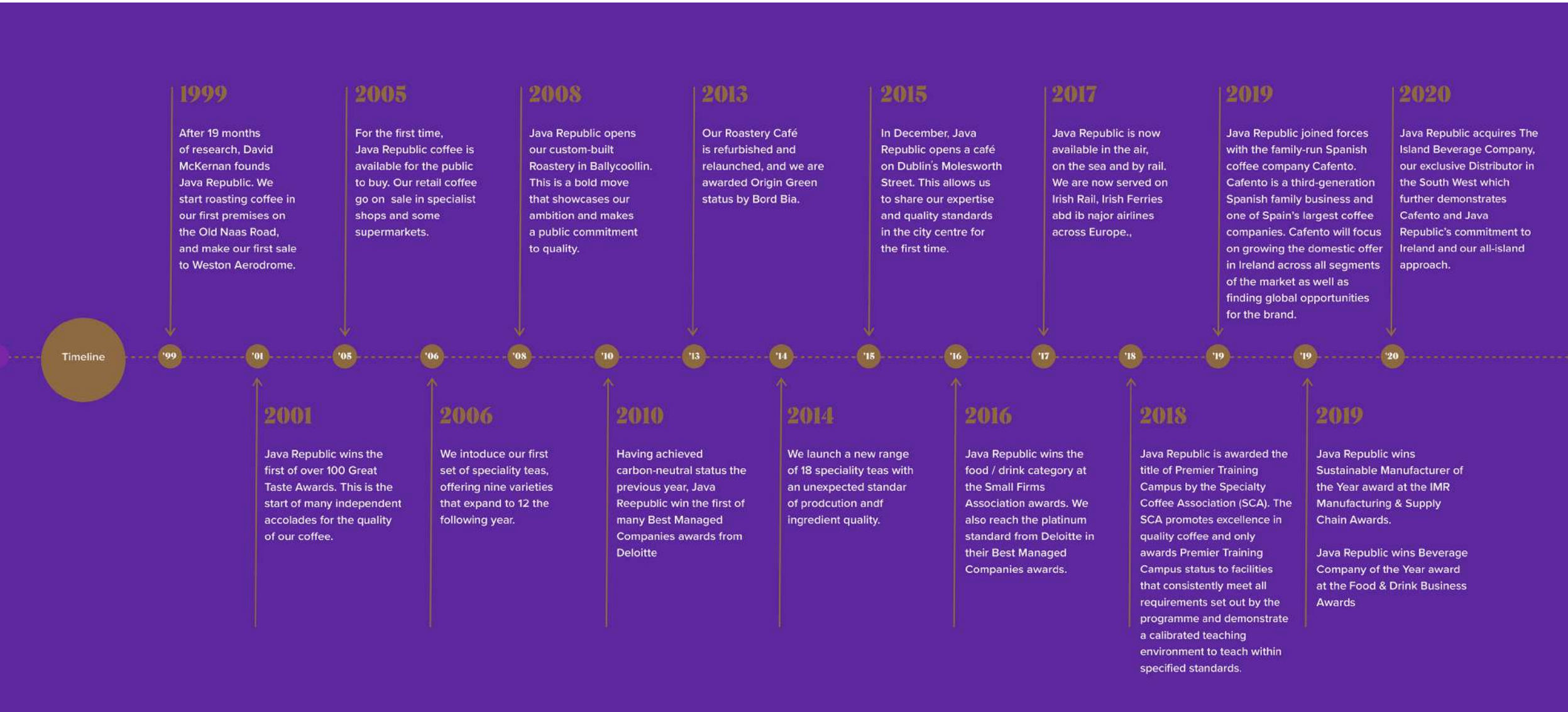
1,200+

venues serving Java Republic

100,000+

people enjoying our coffee & tea every day





Respect the People

Every Republic, at its core, is founded on freedom, respect and equality. From the first beans we ordered, we've worked hard to bring the benefits of our success to the people who grow our coffee beans. We also support the communities that enjoy our coffee here in Ireland.

We are passionate about our environment and sustainability. We created the world's first, purpose-built, carbon neutral roastery. We also spend real money to buy carbon credits from developing countries.

We have a simple name for this philosophy:
Coffee with a Conscience

Keep up with the People

Ireland's appetite for coffee and tea has reached a level none of us could have dreamed of twenty years ago.

To learn what your customers want, we track consumption patterns and habits. We analyse emerging food trends and their impact on coffee sales. We hunt down innovations.

And most importantly, we share our insights with our partners so they are always ahead of the curve when it comes to new opportunities.

You can find out what's new and noteworthy in the world of coffee and tea by picking up a copy of our latest Journal, or by visiting javarepublic.com/insights



Surprise the People

We are as passionate about tea as we are about coffee. And it shows. We offer the widest range of tea pillows – not just in Ireland but in the world.

Our legendary tea pillows are miniature marvels. They're hand-stitched and hand-filled to the brim with 100% organic real-leaf teas. This creates an incredible drinking experience every time – bursting with flavour that lasts long past the first cup.

All of this means we can maximise piquancy, taste and flavour to delight even the most demanding tea lovers.

To learn more about our superb speciality teas, have a look at our tea brochure, or visit javarepublic.com/tea



Meet the People

Java Republic is built from the ground up to be open and transparent. Literally. Our unique Roastery has floor-to-ceiling glass walls so every stage of our process is visible. That makes our commitment to quality visible to all.

If coffee is vital to your business, come and visit and let's talk. We can then tailor a coffee and tea solution that's perfect for your colleagues, your customers – and for your bottom line. And if you need to discover what a truly memorable experience feels like, then visit our flagship cafés: At our Roastery in Ballycoolin, or on Molesworth Street in Dublin city.

Our Roastery & Cafés

Experience Java Republic for yourself

If you're in the business of serving coffee and tea, then you need to come to our Roastery.

Not only can we help you find the roast and blend that best suits your customers tastes, we can also show you the potential of a truly engaging coffee and tea experience. Our Roastery in Ballycoolin features a unique café that is open to the public – where you can see our coffee being roasted through a two-story high glass wall. We also compliment this with our Molesworth Street café in Dublin city centre.

These two venues aren't a statement of intent – we want to help grow your business, not to compete with it. Our two flagship cafés act as living research labs and product development hubs. They allow us to demonstrate best coffee preparation practices, test product innovations and to gather consumer insights – which we then share with our clients.

Roastery Café

Open Monday to Friday
from 7am to 4pm.

For enquiries call:

T: +353 1 880 9316

Molesworth Street Café

Open Monday to Friday
from 7am to 5pm.

For enquiries call:

T: +353 1 678 9793



Serving the entire island of Ireland

No matter where your business is based, we make it our business to be nearby.

Our nationwide network of service and distribution teams allows us to guarantee the consistency and quality of the Java Republic experience anywhere in the country.

These are the people who will tailor-make your Java Republic service – and they have been selected as carefully as our coffee. They are smart, capable and passionate about what they do. They are also industry experts with years of experience, and spotless track records in responsiveness and reliability.

They will take the time to sit down with you to work through every detail of your business before they design a solution for you. They will train you and your people thoroughly and service your machines regularly.



WE ARE ALWAYS NEARBY

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